

Standard Procurement Documents

Selection of Consultants

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Request for Expressions of Interest

By :

Electricité du Cambodge



With the financial support of:

Agence Française de
Développement



2018

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Kingdom of Cambodia
Nation Religion King



Request for Expressions of Interest

Grid Modernization on Transmission and Distribution System Project

CONSULTING SERVICES

Expression of interest

The Ministry of Economy and Finance (MEF) has applied for a financing from the French Development Agency (AFD) and, subject to the final approval and later on signature of the financing agreement and of the on-lending agreement intends to use part of the funds thereof for payments under the following project undertaken by Electricité du Cambodge (EDC): **Grid Modernization on Transmission and Distribution System Project.**

1. Scope of services

The Services of the consultant firm shall consist of a four (4) years technical assistance (TA) with at least one permanent personnel based in EDC full time. The consulting firm will be in charge of the proper coordination of project activities within a Project Management Unit (PMU) and will act as a Project Implementation Consultant (PIC).

The purpose of the project is to modernize the transmission and distribution network of EDC in order to improve network reliability and efficiency, increase operational productivity and promote the development of renewable energy and resilience to Climate Change through the utilization of digital solutions

The project will be articulated around four components to support EDC's modernization objectives.

First, the transmission projects will mostly focus at upgrading the SCADA system for a better remote supervision of the grid and the EMS to improve energy data management and energy efficiency informed-decision making.

Second, the distribution projects will focus on the distribution system of Phnom Penh where more than 70% of the national energy is consumed. Upgrade of advanced operational systems such as SCADA/DMS (Distribution Management System) and automation of key points on the network will ease the efficient management of the network and the daily events such as outage or maintenance.

Third, support to digital change, assets management, cyber security and information technology service management (ITSM) will be provided to improve the overall IT management at EDC.

Lastly, dedicated trainings on information and energy management system and on smart grid technologies in close collaboration with existing EDC training center will contribute to enhancing EDC' staff awareness on energy efficiency and renewable energy as well as energy management capacities on the long term. These activities will be conducted by EDC with the support of a variety of service providers, equipment suppliers and/or contractors to be recruited along the Project implementation with the support of the TA by PIC. In addition, the consultant will support EDC to prepare and procure equipment for testing laboratory. In parallel to all these components, an ambitious capacity building plan

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will be set to train and accompany EDC towards their objective of running efficiently a modern grid in Cambodia.

Specifically, the consulting services of the PIC will include:

- General Project Management (including change management)
- Elaboration of the Tender Documentation for all projects listed above, according to AFD standards;
- Evaluation of Tender Document and Preparation of evaluation report for all projects listed above following AFD standards,
- Supervision of the Execution of the service providers contracts
- Supervision of the Execution of the EPC Contracts

The EDC hereby invites consultants to show their interest in delivering the Services described above.

2. Conditions of participation

Eligibility criteria to AFD's financing are specified in sub-clause 1.3 of the "Procurement Guidelines for AFD-Financed Contracts in Foreign Countries", available online on AFD's website www.afd.fr.

Interested consultants must provide information evidencing that they are qualified and experienced to perform those Services. For that purpose, documented evidence of recent and similar services shall be submitted.

If the consultant is a Joint Venture (JV), the Expression of Interest shall include a copy of the JV Agreement entered into by all members. Alternatively, a letter of intent to execute a JV Agreement in the event of a successful proposal shall be signed by all members and submitted with the Expression of Interest, together with a copy of the proposed Agreement.

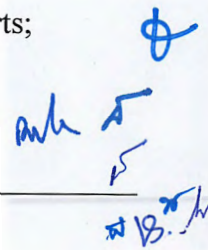
3. Selection criteria

Interested consultants must provide information evidencing that they are qualified and experienced to perform those Services. For that purpose, documented evidence of recent and similar services shall be submitted. The reference period which will be taken into account will be the last five years from submission deadline.

- The contracts size;
- The nature of the Services: Long term Technical Assistance to a utility for the modernization of the transmission and distribution network, IT and telecommunication upgrades, capacity building of training center;
- The technical area and expertise in technical, legal and financial matters;
- The location in the Region and in the Client's language.

The Client will also take into account for the evaluation of the applications the following items:

- Average annual turnover (over EUR 1 500 000, reference period will be the last three years for which accounts have been closed)
- Skills and availability of in-house technical back-up experts provided to the on-site experts;



Among the submitted applications, EDC will shortlist a maximum of 6 consultants, to whom the Request for Proposals to carry out the Services shall be sent.

4. Application

Applications should include the following content:

- Identity of the consulting firm and contact person
- Presentation of the consulting firm
- Presentation of the economic and financial capacity
- Areas of specialization
- Recent and similar experiences

Expressions of Interest should not exceed 60 pages and, must be submitted in English in one original and three hard copies and one soft copy to the address below no later than *04 January 2019* at 17:00 PM local time.

Interested consultants may obtain further information at the address below during office hours 8:00 a.m. to 17:00 p.m.

Mr. Chhim Man

Director, Procurement Department

Electricité du Cambodge

Address: Street No.19, Sangakt Wat Phnom, Khan Daun Penh


Phnom Penh, Cambodia

Tel: (855) 23 426018 and 426938

Email: dork.sovanmony@gmail.com , chanprasoeur@yahoo.com

Website: www.edc.com.kh, afd.dgmarket.com

Sincerely yours,



[Handwritten signature in blue ink]

KEO ROTTANAK *[Handwritten mark]*
Minister attached to the Prime Minister
Managing Director of EDC *[Handwritten initials]*

[Handwritten initials]

Appendix to the Request for Expressions of Interest
(to be submitted with the application, signed and unaltered)

Statement of Integrity, Eligibility and Social and Environmental Responsibility

Reference name of the bid or proposal: _____ (The "Contract")

To: _____ (The "Contracting Authority")

- 1) We recognise and accept that *Agence Française de Développement* ("AFD") only finances projects of the Contracting Authority subject to its own conditions which are set out in the Financing Agreement which benefits directly or indirectly to the Contracting Authority. As a matter of consequence, no legal relationship exists between AFD and our company, our joint venture or our suppliers, contractors, subcontractors, consultants or subconsultants. The Contracting Authority retains exclusive responsibility for the preparation and implementation of the procurement process and performance of the contract. The Contracting Authority means the Purchaser, the Employer, the Client, as the case may be, for the procurement of goods, works, plants, consulting services or non-consulting services.
- 2) We hereby certify that neither we nor any other member of our joint venture or any of our suppliers, contractors, subcontractors, consultants or subconsultants are in any of the following situations:
 - 2.1) Being bankrupt, wound up or ceasing our activities, having our activities administered by the courts, having entered into receivership, reorganisation or being in any analogous situation arising from any similar procedure;
 - 2.2) Having been:
 - a. convicted within the past five years by a court decision, which has the force of *res judicata* in the country where the Contract is implemented, of fraud, corruption or of any other offense committed during a procurement process or performance of a contract (in the event of such conviction, you may attach to this Statement of Integrity supporting information showing that this conviction is not relevant in the context of this Contract);
 - b. subject to an administrative sanction within the past five years by the European Union or by the competent authorities of the country where we are constituted, for fraud, corruption or for any other offense committed during a procurement process or performance of a contract (in the event of such sanction, you may attach to this Statement of Integrity supporting information showing that this sanction is not relevant in the context of this Contract);
 - c. convicted within the past five years by a court decision, which has the force of *res judicata*, of fraud, corruption or of any other offense committed during the procurement process or performance of an AFD-financed contract;
 - 2.3) Being listed for financial sanctions by the United Nations, the European Union and/or France for the purposes of fight-against-terrorist financing or threat to international peace and security;
 - 2.4) Having been subject within the past five years to a contract termination fully settled against us for significant or persistent failure to comply with our contractual obligations during contract performance, unless this termination was challenged and dispute resolution is still pending or has not confirmed a full settlement against us;
 - 2.5) Not having fulfilled our fiscal obligations regarding payments of taxes in accordance with the legal provisions of either the country where we are constituted or the Contracting Authority's country;
 - 2.6) Being subject to an exclusion decision of the World Bank and being listed on the website <http://www.worldbank.org/debarr> (in the event of such exclusion, you may attach to this Statement

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of Integrity supporting information showing that this exclusion is not relevant in the context of this Contract);

2.7) Having created false documents or committed misrepresentation in documentation requested by the Contracting Authority as part of the procurement process of this Contract.

3) We hereby certify that neither we, nor any of the members of our joint venture or any of our suppliers, contractors, subcontractors, consultants or subconsultants are in any of the following situations of conflict of interest:

3.1) Being an affiliate controlled by the Contracting Authority or a shareholder controlling the Contracting Authority, unless the stemming conflict of interest has been brought to the attention of AFD and resolved to its satisfaction;

3.2) Having a business or family relationship with a Contracting Authority's staff involved in the procurement process or the supervision of the resulting Contract, unless the stemming conflict of interest has been brought to the attention of AFD and resolved to its satisfaction;

3.3) Being controlled by or controlling another bidder or consultant, or being under common control with another bidder or consultant, or receiving from or granting subsidies directly or indirectly to another bidder or consultant, having the same legal representative as another bidder or consultant, maintaining direct or indirect contacts with another bidder or consultant which allows us to have or give access to information contained in the respective applications, bids or proposals, influencing them or influencing decisions of the Contracting Authority;

3.4) Being engaged in a consulting services activity, which, by its nature, may be in conflict with the assignments that we would carry out for the Contracting Authority;

3.5) In the case of procurement of goods, works or plants:

- i. Having prepared or having been associated with a consultant who prepared specifications, drawings, calculations and other documentation to be used in the procurement process of this Contract;
- ii. Having been recruited (or being proposed to be recruited) ourselves or any of our affiliates, to carry out works supervision or inspection for this Contract;

4) If we are a state-owned entity, and to compete in a procurement process, we certify that we have legal and financial autonomy and that we operate under commercial laws and regulations.

5) We undertake to bring to the attention of the Contracting Authority, which will inform AFD, any change in situation with regard to points 2 to 4 here above.

6) In the context of the procurement process and performance of the corresponding contract:

6.1) We have not and we will not engage in any dishonest conduct (act or omission) deliberately intended to deceive others, to intentionally conceal items, to violate or vitiate someone's consent, to make them circumvent legal or regulatory requirements and/or to violate their internal rules in order to obtain illegitimate profit;

6.2) We have not and we will not engage in any dishonest conduct (act or omission) contrary to our legal or regulatory obligations or our internal rules in order to obtain illegitimate profit;

6.3) We have not promised, offered or given and we will not promise, offer or give, directly or indirectly to (i) any Person who holds a legislative, executive, administrative or judicial mandate within the State of the Contracting Authority regardless of whether that Person was nominated or elected, regardless of the permanent or temporary, paid or unpaid nature of the position and regardless of the hierarchical level the Person occupies, (ii) any other Person who performs a public function, including for a State institution or a State-owned company, or who provides a public service, or (iii) any other person defined as a Public Officer by the national laws of the Contracting Authority's country, an undue advantage of any kind, for himself or for another Person or entity, for such Public Officer to act or refrain from acting in his official capacity;

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6.4) We have not promised, offered or given and we will not promise, offer or give, directly or indirectly to any Person who occupies an executive position in a private sector entity or works for such an entity, regardless of the nature of his/her capacity, any undue advantage of any kind, for himself or another Person or entity for such Person to perform or refrain from performing any act in breach of its legal, contractual or professional obligations;

6.5) We have not and we will not engage in any practice likely to influence the contract award process to the detriment of the Contracting Authority and, in particular, in any anti-competitive practice having for object or for effect to prevent, restrict or distort competition, namely by limiting access to the market or the free exercise of competition by other undertakings;

6.6) Neither we nor any of the members of our joint venture or any of our suppliers, contractors, subcontractors, consultants or subconsultants shall acquire or supply any equipment nor operate in any sectors under an embargo of the United Nations, the European Union or France;

6.7) We commit ourselves to comply with and ensure that all of our suppliers, contractors, subcontractors, consultants or subconsultants comply with international environmental and labour standards, consistent with laws and regulations applicable in the country of implementation of the Contract, including the fundamental conventions of the International Labour Organisation (ILO) and international environmental treaties. Moreover, we shall implement environmental and social risks mitigation measures when specified in the environmental and social commitment plan (ESCP) provided by the Contracting Authority.

7) We, as well as members of our joint venture and our suppliers, contractors, subcontractors, consultants or subconsultants authorise AFD to inspect accounts, records and other documents relating to the procurement process and performance of the contract and to have them audited by auditors appointed by AFD.

Name: _____ In the capacity of: _____

Duly empowered to sign in the name and on behalf of²: _____

Signature: _____ Dated: _____

² In case of joint venture, insert the name of the joint venture. The person who will sign the application, bid or proposal on behalf of the applicant, bidder or consultant shall attach a power of attorney from the applicant, bidder or consultant.

